

→ To exceed the ever demanding expectations
of our customers,
And strive for **excellence** in all endeavors,
Through this a true **Alliance** will be formed...

At Alliance we have over 30 year's experience in cleaning & support Services, our core philosophy is to deliver a high quality service. Our goal is to constantly improve service standards.

We do this by applying the skills learned and intensive training to our staff in conjunction with various training organizations. By applying these factors this ensures a genuine guarantee of quality and continuity of service.



Retaining customer loyalty has never been tougher - first impressions are absolutely critical.

These days you need a dynamic image to stand out from the crowd.

➔ Fresher experience

In the modern business world your rivals can introduce new products or service improvements virtually overnight. That means you have to look at every single corner of your organisation with a critical eye. It means ensuring that wherever you come into contact with customers or potential customers, you are projecting the best possible image.

ALLIANCE can help ensure this happens. We offer the ability to draw on the skills and experience of our disciplines to produce a solution that meets your needs. We pride ourselves on building partnerships that bring about dynamic, innovative solutions to the type of issues that so many organisations face every day.

A partnership with us gives you the opportunity to explore new ways of freshening up your whole offering.

➔ Our approach

We want our customers to use us, like us and grow with us. That's why with every new contract we secure, we plan with our customers for the short, medium and long term.

From the outset we ensure we constantly measure and review our performance as transparently and openly as possible. By creating and developing excellent working relationships at all levels, we blur the lines between customer and supplier. Striving towards joint objectives allows us to learn from and change with our customers and provide a service dynamic enough to cope with the demands of a changing world.



We genuinely believe our approach stands out from our competitors and is one that more and more customers will benefit from over the coming years.

→ Intelligent Solutions

What you get with ALLIANCE isn't just cleaning. You also get tailored solutions to meet the demanding business environment. We work to create systems to improve efficiency but maintain effectiveness. We have devised programs' to ensure we reach the highest productivity levels from our staff but not comprising your facility and ensuring they are kept in good shape.

→ Our philosophy

At the core of our philosophy is a belief in integration and self-performance. We deliver and manage all services ourselves to guarantee quality and ensure genuine accountability.

Our goal is to constantly improve service standards. We do this by applying the skills learned in the service industry where we began. We break every process down into its component parts and rebuild it to engineer quality-in and cost-out.

→ Recognition

We are proud to be associated with



British Institute of
Cleaning Science





→ Why Alliance

At Alliance we are pioneers in self-performed integrated service management. We have Blue Chip clients across a broad range of industrial and commercial sectors.

- We offer continuous improvement in service standards by employing the skills learned in critical process industry, where our company began.
- Effective contract management and business information is our stock in trade. On every contract we regularly review performance against agreed Schedules and benchmark internally and externally to ensure that our performance standards are unsurpassed.
- We are a people business. We invest heavily in the development of our people and it shows. As a result we have a confident, happy and skilled management and service delivery team able to respond effectively to the specific needs of every client.

→ Our Services

Commercial Cleaning

Commercial Cleaning reflect the status and image of the companies occupying them. As a result, it is critically important that they always look their best. At Alliance we're responsible for the internal and external cleaning of corporate office buildings. Our tailored services and dedicated contract management team deliver excellence in our services;

Environments

Office Blocks

Health Care

Retail

Public areas

Education Facilities

Food Environments

Sanitary Disposal

Janitorial Products

Industrial Services

In Today's ever demanding environment many areas are overlooked. Modern and old buildings often demand skill in specialist cleaning areas, these areas do not receive much attention during the course of their life, and our comprehensive service and up-to-date technology can extend the durability and lifespan of many different areas with treatments of specialist surfaces. See below what we can do for you.

Specialist cleaning

Window Cleaning

Carpet Maintenance


Stone restoration

Plant Cleaning

Painting

Power Washing

Soft Services - General Maintenance



we believe our performance and standards in competitive business environments, gives us the leading edge.

→ Our People

At Alliance we can offer a highly skilled work force we are in the people business so we understand it better than anybody, Care and attention is taken in both the recruitment and staff development within our Company.

We work closely with such award winning associations as BSCAI and BICS; together we are constantly updated in training and safety skills for our staff.

Workloading

Our day-to-day operations are carried out using a 'workloading' system which charts productivity and quantifies the time and skills needed for every scheduled project. This allows our management team to put in place tailor-made solutions for each aspect of a contract



→ Environmental

We are committed to protecting the environment and to upgrading our practices in the light of advances in technology and new understanding in health and environmental science.

Our comprehensive lists of cleaning agents are all proprietary products which come with full Material Data Safety Sheets (MSDS).

We provide biodegradable refuse sacks and operate a recycling and waste management service for any clients seeking same. As client's requirements differ wildly we are able to alter our package to suit each location and clients requests while still maintaining, a functioning "Green Policy".

At Alliance we adopt an environmental consideration to all areas' as listed below. Paper products, aluminium and plastics, computer consumables.

We endeavor to have a 100% segregation with all dry waste produces, by using these methods it will reduce costs and have a major impact on the environment.

→ Safety

As a responsible employer Alliance adheres fully to the Safety, Health & Welfare at Work Act 1989. The Company makes every effort to minimise the risk to its employees, customers and the general public.

In order to achieve maximum protection and minimum risk at all times, every individual staff member is expected to carry out their work in a responsible manner. Every new Alliance recruit is trained in safety procedures before the start of their employment.

The management team and supervisory staff are responsible for ensuring that Health & Safety is always given priority. The operation of this policy is continually monitored in order to maintain an acceptable performance and to target future improvements.

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